

PROFESSIONAL QUALIFICATIONS OF SCOTT H. GALLANT, MAI, SRA, CSA-G

EXPERIENCE: **SCOTT H. GALLANT & ASSOCIATES, INC.** (1993-Present)
PRESIDENT
Real estate valuations of cooperatives, condominiums, 1-4 family houses, apartment houses, mixed-use properties, retail properties, medical facilities, office buildings, industrial buildings, leasehold interests and rent studies.

PETER L. ZACHARY & ASSOCIATES, INC. (1990-1993)
ASSISTANT VICE PRESIDENT
Real estate valuations of cooperatives, condominiums, 1-4 family houses, apartment houses, mixed-use properties and industrial buildings.

BRYAN P. GAY & ASSOCIATES, INC. (1986-1990)
FIELD APPRAISER
Real estate valuations of cooperatives, condominiums, 1-4 family houses, apartment houses, mixed-use properties and industrial buildings.

PROFESSIONAL DESIGNATIONS: **MAI** Member of the Appraisal Institute
SRA Member of the Appraisal Institute
CSA-G Member of the Columbia Society of RE Appraisers

INSTRUCTOR: New York State Certified General Appraisal Instructor - #I-302

CERTIFICATION: New York State Certified General Real Estate Appraiser - #46000017461

LICENSE: New York State Licensed Notary Public

EXPERT WITNESS: Qualified and retained as an expert witness in New York State Supreme Court (Kings, Queens, Richmond, St. Lawrence & New York counties)

EDUCATION: State University of New York at Stonybrook (1981-1985)
Degree: Bachelor of Arts in Economics; Minor: Business

MEMBER: Appraisal Institute MAI, SRA,
Greater NY Chapter Board of Directors
Past member Government Relations Committee.
Region Board Member.
Man of the year. 2020
Columbia Society of Real Estate Appraisers, Past Board of Governors
Omicron Delta Epsilon Economic Honor Society

REAL ESTATE EDUCATION:

- 2019** USPAP
Business Practices and Ethics
- 2018** Construction Refresher
- 2017** FHA Site Inspection
American Architecture
Market Trends
- 2016** Argus Seminar
- 2015** Online Data Verification Methods
- 2010** General Appraiser Report Writing and Case Studies
- 2009** Business Practices and Ethics
National USPAP Update Course (updated as required)
Navigating the 1004MC
Advanced Sales Comparison & Cost Approaches
- 2008** General Market Analysis and Highest & Best Use
- 2007** Market Analysis for Real Estate Investment and Development
The NYC Development Process – The Role of the Appraiser Consultant
Online Using Your HP12C Financial Calculator
Online Analyzing Distressed Real Estate
Institutional Fraud
Real Estate Investments and Alternative Investments
- 2006** National USPAP Update Course (updated as required)
- 2004** Attacking and Defending an Appraisal in Litigation II
Business Ethics (updated as required)
Case Studies in Partnership and Common Tenancy Valuation
Overview of Negotiation, Mediation and Appraisal and Arbitration I
- 2003** Building Inspection and Evaluation for Appraisal Purposes
Land Valuation Adjustment Procedures
Scope of Work: Expanding Your Range of Services
- 2001** EDI, the Internet and the Appraiser
HUD/FHA Property Appraisal Quality Review Issues
Litigation Skills for the Appraiser
NYC Market Fundamentals – Leasing and Sales
Real Estate Disclosure
- 1999** Appraising Local Retail Property
Online Internet Search Strategies for RE Appraisers
Valuation of REITS & Businesses
- 1998** Co-op Valuation for Mortgage Financing
- 1995** Advanced Applications Seminar
Dynamics of Office Building Valuation Seminar
- Prior** Introduction to Residential Properties
- Years:** Applied Residential Property Valuation
Principles of Income Producing Appraising
Advanced Income Analysis & G3 Advance Income Property Analysis
HP 12C Real Estate Appraising Seminar
Standards of Professional Practice (USPAP) (Renewed As Required)

All Appraisal Institute requirements for continuing education are completed.